

Message Text

UNCLASSIFIED

PAGE 01 BONN 09920 01 OF 02 141051Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----141053Z 061089 /15

P R 141045Z JUN 77
FM AMEMBASSY BONN
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 9022
USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS SECTION 01 OF 02 BONN 09920

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - RESEARCH SURGICAL SYSTEMS,
NEWPORT BEACH, CA.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

HAUSMANN & CASPERSON
SPONHOLZSTR. 28/29
D-1000 BERLIN 41
CONTACT: MR. CASPERSON, PURCHASING MANAGER
PHONE: 030 - 841 75 00

LOEVENICH
ARBEITSSCHUTZ-ARBEITSMEDIZIN
POSTFACH 420149
D-5000 KOELN 13
CONTACT: MR. HAAKE
PHONE: 0221 - 46 32 58
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COMMENT: FIRM IS HIGHLY INTERESTED IN BOTH US 'S
PRODUCTS. FINANCIAL REF.: KOELNER BANK VON 1867,
5000 KOELN.

B. BRAUN MELSUNGEN AG
ABT. MATERIALWIRTSCHAFT
POSTFACH 110

D-3508 MELSUNGEN

CONTACT: HERR RETTING OR HERR SCHWABACH, BEREICH V
COMMENT: B. BRAUN IS AN IMPORTANT MANUFACTURER OF
AUTOCLAVES. THE FIRM IS ALSO INTERESTED IN IMPORT
AND DISTRIBUTION OF ADDITIONAL LABORATORY AND MEDICAL
EQUIPMENT. AN INITIATE INTEREST WAS SHOWN BY THE
ABOVE FIRM WHICH IN AMCONSUL FRANKFURT'S OPINION AND
UPON CONVERSATION WITH DR. SANDERSON DURING HIS SHORT
VISIT IN FRANKFURT IS THE BEST PROSPECT FOR "STERI-STOR"
STERILIZATION SYSTEM.

MEDIMEX

WANDSBECKER KOENIGSSTR. 27-29

D-2000 HAMBURG

CONTACT: MR. KRUSE

PHONE: 040-682336

COMMENT: FIRM WAS FOUNDED IN 1956. LEADING COMPANY.
IMPORTER/DISTRIBUTOR OF MEDICAL AND SURGICAL APPARATUS
AND INSTRUMENTS.

ALBOMED

LABOR- UND KRANKENHAUSBEDARF HANDELS-GMBH

RADLKOFERSTR. 5

D-8000 MUENCHEN 70

CONTACT: MR. XYLANDER, EXPORT AND IMPORT MANAGER

PHONE: 089-772898

COMMENT: COMPANY WAS ESTABLISHED IN 1974, ACTS AS

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

-----141053Z 061081 /12

P R 141045Z JUN 77

FM AMEMBASSY BONN

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 9023

USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS SECTION 02 OF 02 BONN 09920

DISTRIBUTOR AND AGENT FOR A NUMBER OF GERMAN AND US
MANUFACTURERS OF LABORATORY AND SCIENTIFIC EQUIPMENT.
COMPANY EMPLOYS 8 PERSONS. MR. XYLANDER IS INTERESTED
IN EXPANDING ITS SALES PROGRAM BY ADDING US PRODUCTS,
AND WOULD LIKE MORE DETAILED INFO AND WHOLESALER PRICE
LIST.

'SBH'
SEIDEL GMBH
POSTFACH 112
D-8400 REGENSBURG
CONTACT: MR. OTTO SEIDEL, OWNER AND MANAGER
PHONE: 0941-80762
COMMENT: FIRM WAS FOUNDED IN BEGINNING OF 1976.
REPORTEDLY DEVELOPED WELL AND MAKES SATISFACTORY
PROFITS. EMPLOYS 10 PERSONS. MR. SEIDEL IS INTERESTED
IN EXPANDING THE SALES PROGRAM BY ADDING US PRODUCTS,
PARTICULARLY NEW TO GERMAN MARKET PRODUCTS. FIRM IS
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CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

C. BAER MARKETING
POSTFACH 345
D-7120 BIETIGHEIM
CONTACT: MR. BAER
COMMENT: PROSPECT IS A SMALL SALES REPRESENTATIVE.
EMPLOYS 3. WAS ALSO EXHIBITOR AT INTERHOSPITAL IN
HANNOVER AND INTENDED TO MEET DR. SANDERSON AT THE FAIR.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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From: BONN
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Legacy Key: link1977/newtext/t19770661/aaaacaxv.tel
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Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 27-Oct-2004 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2167537
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - RESEARCH SURGICAL SYSTEMS, NEWPORT BEACH, CA. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/a3abc97d-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
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